

# Capability Statement

## COMPANY OVERVIEW

Whitfield Consulting Services, Inc. is led by minority, woman, Florence Whitfield. For over 25 years served as a strategist for global public and private entities primarily as a consultant and Program/Project manager specializing in technology, business proposals and strategy planning. She enjoyed a balance between innovation and implementation to solve complex business problems.

## CORE COMPETENCIES

- Program/Project Management
- Information Technology (IT) - (Software/Network/Data/Cybersecurity/Security/Operations Management)
- Agribusiness
- Law & Administrative Services
- Other Services (Professional, Support, Consulting and Misc. Services which include Sourcing, Engineering, Construction)

## DIFFRENTIATOR

- 25 plus years' experience in general administration and Professional services
- Experienced Program/Project/IT Management within Public and Private sectors
- Experience in Cybersecurity Management Readiness Assessment (NIST)
- Experience in Software Development
- Experience in Agribusiness Consulting
- Experience in Strategic Planning

## COMPANY DATA

### Socio-Econ. Certifications

S/MBE – Connecticut  
WOSB, EDWOSB

**SAM-Registration:** Active  
**Business Size:** Small Business  
**Accepts Credit Cards:** Yes

### NAICS Codes:

- 541611/541618 - Program/Project Management
- 111998/541690 - Agribusiness Consultancy
- 541110/541199 - Law & Administrative Services
- 541690/541990 - Services (Professional Support, Consulting)
- 541612/518210 - Information Technology  
541512/541330

**DUNS Number:** 080265538    **Cage Code:** 7Q3E4

## PAST PERFORMANCES

- **Consultant with the World Bank, Washington DC** – Was assigned to work with the Equatorial Guinea and Cote D'Ivoire delegations
- **Embassy of Gabon in the US, Washington DC** – Work with staff and leadership to streamline their processes/with the government for Broadband/Telecom development opportunities
- **Embassy of Republic of Congo, Washington DC** – Consult for Agricultural, housing and Development fundraising
- **Strategic Advisor to African Institutions/Governments** – Cote D'Ivoire/Togo/Senegal/ECOWAS/Africa Union
- **IT Consultant to several US Fortune 500 Companies:** Financial/Insurance/Investment/Agribusiness/Logistics